

Message Text

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40

ORIGIN OPIC-06

INFO OCT-01 NEA-10 ISO-00 EB-07 COME-00 PA-02 PRS-01

USIA-15 AGR-10 /052 R

DRAFTED BY OPIC/F GWILLIAMS

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FM SECSTATE WASHDC

TO AMEMBASSY TUNIS

UNCLAS STATE 302492

E.O. 11652:N/A

TAGS: EFIN

SUBJECT: F. D. WALLACE AND ASSOCIATES

REFS: (A) TUNIS 4102; (B) STATE 143981; (C) TUNIS 5517

1. AGRIBUSINESS COUNCIL, WITH OPIC APPROVAL, HAS SIGNED AN AGREEMENT WITH F. D. WALLACE AND ASSOCIATES COVERING A FINANCIAL PARTICIPATION (OPIC FUNDS) IN THE EXPENSES ATTRIBUTABLE TO WALLACE'S FORTHCOMING FEASIBILITY STUDY FOLLOWING UP HIS EARLIER PRELIMINARY INVESTIGATION OF A FRUITS AND VEGETABLES EXPORT PROJECT IN TUNISIA. OPIC SHARE IS FOURTEEN THOUSAND DOLLARS IN THIS TWENTY EIGHT THOUSAND DOLLAR STUDY. MARKETING PROJECT FULLY CAPITALIZED FOR PEAK

PROJECTED OPERATIONS WILL AMOUNT TO FIVE HUNDRED THOUSAND DOLLARS. THIS IS ONE ASPECT TO BE CONFIRMED DURING FEASIBILITY STAGE.

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2. THIS STAGE TO BEGIN WITH WALLACE VISIT IN JANUARY. HE

ARRIVES TUNIS 1800 DECEMBER 31 VIA TWA AND HAS RESERVATIONS
AT HILTON. HE WILL CONTACT LOGAN FIRST THING. KISSINGER

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